

#### Dat Xanh Group

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# **INDEX**

BUILDING TRUST, TREASURING REPUTATION	
Message from Chairman Vision, mission, core values, business philosophy Dat Xanh - Looking back on the development Highlights Board of Management Business lines Operation model	4 6 8 10 12 14
UNLOCKING OPPORTUNITY, SHARING THE SUCCESS	
Invesment Construction Services Affiliates - Agent, collaborator system	20 22 24 24 26
STRONG FOUNDATION, SUSTAINABLE GROWTH	
HR policy Training and Development - Welfare Policy Application of technology Governance model Human Resources	30 32 34 35 36
CONTINUOUS GROWTH	
Financial strategy Current and future projects Partners Community activities Awards Membership of associations Real Estate Trading System	44 46 112 114 116 118 120

# Gaining trust, standing high

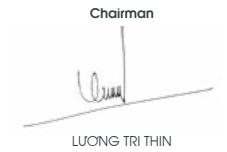
In November 2003, Dat Xanh brand was officially launched on Vietnam real estate market. All the way through a decade since establishment, Dat Xanh has always been steadfast in providing customers with the best real estate products through the most professional services.

Owing strong financial strength, experience and an enthusiastic, dvnamic, creative and efficient staff; Dat Xanh is constantly striving to affirm and enhance its position in Vietnam real estate market, winning customer's and partner's trust. Confident with its three spearheads: Investment - Construction -Services, Dat Xanh has been asserting its position as a provider of comprehensive real estate solutions to create superior living for customers.

Dat Xanh is one of the enterprises with their own culture, an ideal environment for everyone to develop a career in real estate; while promoting enterprise development in association with social advance, taking part in practical actions for a sustainable community with humanity.

With its internal resources, current status and constant determination. Dat Xanh has sufficient foundation to achieve its stratergic goals. Dat Xanh advocates joint venture and cooperation with financial institutes, banks, technical institutes, human resources organization, etc. to optimize its competitive advantages in the marketplace.

2030 Target: Dat Xanh shall strive to gain a foothold in Top 10 Best Real Estate Developer in Southeast Asia, To provide superior products and services, Dat Xanh is committed to improving the quality of life for millions of customers in Vietnam and Southeast Asia,



# MESSAGE FROM CHAIRMAN



# VISION

To be enlisted in Top 10 of largest private enterprises in Vietnam To be enlisted in Top 10 of best developers in Southeast Asia.

# MISSION

Providing the preeminent products and excellent services which enhance the value of life

# CORE VALUES

- AspirationIntegrityProfessionalHumanity

# BUSINESS PHILOSOPHY

We build trust, from building your home



# LOOKING BACK ON THE DEVELOPMENT

#### THE PERIOD OF A COMPANY SPECIALIZED IN SERVICES (2003 - 2006)

In the early days of development in 2013, Dat Xanh Construction Company Limited officially entered the market with an initial charter capital of VND8.8 billion and 10 employees, specialized in brokerage services (seeking, connecting sellers and buyers) for real estate projects.

From 2003 to 2006: Dat Xanh was constantly developing, expanding the market through the establishment of new branches in District 7 and Binh Duong.

#### THE PERIOD OF EQUITISATION AND BUSINESS EXPANSION (2007)

#### 2007

Dat Xanh was officially equitized under the name of Dat Xanh Investment Joint Stock Company, expanding its activities from brokerage services to investment and cooperation with a series of large scale projects.

The outstanding projects with hundreds of hectares and investment up to thousands of billions, such as the services tourism - ecology urban area in Giang Dien, Thung Lung Xanh urban area, The Morning Star Plaza, etc. The company received warm response from customers thanks to the prestige and quality of the products. At the end of 2007, Dat Xanh changed from limited company to Dat Xanh Real Estate Services and Construction JSC.

#### THE PERIOD OF NETWORK AND SCALE DEVELOPMENT (2008 – 2014)

Establishment of member companies:

- Dat Xanh Tay Bac Invesment and Development Joint Stock Company.
- Dat Xanh Tay Nam Real Estate Services & Construction Joint Stock Company.
- Dat Xanh Dong A Joint Stock Company.
- Dat Xanh Hoan Cau Joint Stock Company
- Dat Xanh Dong Nai Joint Stock Company.
- Dat Xanh Binh Duong Joint Stock Company.
- Dat Xanh Mien Bac Joint Stock Company.

- Dat Xanh Group was incorporated, expanded its business to Australia, continued to expand its scale, established: Dat Xanh Real Estate Service Company, Dat Xanh Mien Trung Joint Stock Company, Dat Xanh Construction Corporation, Dat Xanh Investment Corporation.
- Implemented projects in strategic locations across the country (Arisen Thu Duc, Binh Duong Riverside, Paradise urban area, Bien Hoa Tower, etc.), expanded its scope of operation, its types of investment and cooperation with partners and provided diversified real estate products with high quality, modern facilities, etc. in order to meet customer's needs of residential and investment.
- Investment activities gradually played a key role in business strategy of Dat Xanh

- Establishment of Lona Kim Phat Real Estate Construction Joint Stock Company, commenced the construction of Gold Hill project with the area of 26.5ha in Dong Nai province.
- Market penetration and expansion in Quang Ninh, Hai Phong, Phu Quoc, Khanh Hoa.
- Pioneered in building the network of affiliated companies in real estate sector, developed an online collaborator
- Expanded its cooperation with financial institutions, banks, large corporations for mutual development and creation of competitive advantages in the market.
- Developed a closed-loop system of "Investment Construction Services" creating a competitive advantage and a solid foundation for the further development of Dat Xanh.

- A member of Dat Xanh Group (Dat Xanh Mien Nam Investment and Services JSC) increased its charter capital to VND10,000,000,000
- Commenced the construction and sale of commercial complex Sunview Town in Thu Duc District.
- Restructured the Group under an effective management model with the goal of becoming a group of "Investment - Construction - Service" - a multi-disciplinary group with breakthrough growth and implementation of large urban projects.

- Members of Dat Xanh Group increased their charter capital: Long Dien Real Estate JSC (charter capital increased to 750 billion dong); Dat Xanh Mien Trung JSC (charter capital increased to 25 billion); Dat Xanh Mien Bac Services and Real Estate JSC (charter capital increased to VND 50 billion).
- Signed contracts of joint investment with NNP Investment Joint Stock Company, PetroVietnam Premier Recreation Joint Stock Company; Thuy Loi 4 Construction Corporation; PPI.

#### TRANSITION PERIOD, FOUNDATION FOR A LEAP (2015-2017)

This was the period of remarkable development of Dat Xanh. The sharp change in size and capital created a positive foundation for the leap and prominent mark of Dat Xanh in the real estate market.

- Dat Xanh Group raised its charter capital from VND1,062 billion to VND1,172 billion.
- Announcement of Luxcity luxury apartment project in District 7.

- Dat Xanh Group increased its charter capital from VND1,172 billion to VND2,530 billion
- Announcement of large-scale projects in Thu Duc district: Opal Riverside resort apartments, Opal Garden apartments, Opal Skyview apartments.

- Charter capital increased from VND2,530 billion to VND3,000 billion
- Announcement of large scale projects: Luxgarden (District 7, HCMC), Opal Oceanview (Quang Nam province) Top 500 largest private enterprise in Vietnam (VNR 500) Top 150 fastest growing businesses in Vietnam (Fast 500)
- Top 10 esteemed real estate investors

# THE HIGHLIGHTS OF DAT XANH BRAND

#### 2004

Pioneered in creating the "apartments supermarket" model.

#### 2006

- Successfully implemented the new sales method "focused sales approach" applied in the market to date.
- Pioneered in the transparency of real estate products information.

#### 2009

• Dat Xanh's shares (DXG) officially listed on Ho Chi Minh City Stock Exchange; Dat Xanh became a public company known to many individuals and organizations..

#### 2010

- Pioneered in the application of technology in real estate management and business.
- The strongest distribution system in Vietnam with nearly 20 branches, subsidiaries, affiliates and joint ventures all over the country, remains as the leader to the present...

#### 2012

• Dat Xanh handed over apartments at Phu Gia Hung Apartment, while the real estate market was frozen and with many stalled projects..

#### 2013

• Establish alliances G5-Union (5 strongest real estate companies in the North market) and being the leader of this union.

#### 201/

- Being in Top 100 in the list of "Fast 500 Fastest Growing Enterprises in Vietnam".
- Honoured in the Top 10 of "Vietnam Red Star Award" 2014.
- Received the international award "High Quality Products" (SunView Town project) in
- Top 3 best apartments in Vietnam (South East Asia Property Awards 2014).
- Received the award "Top 50 best listed companies in Vietnam" (as announced by
- Forbes Vietnam).
- Received the "Top 10 real estate developers in Vietnam" award (BCI Asia Awards).
- Handed over 1,603 apartments of Sunview Town Apartments.

#### 2016

- Increased charter capital from 1,172 billion to 2,530 billion dongs.
- Handed over 432 apartments of Luxcity luxury apartments 2 months earlier the committed date.

- Charter capital increased from VND2,530 billion to VND3,000 billion
- Announced large scale projects: Luxgarden project (District 7, HCMC), Opal
- Oceanview project (Quang Nam province)
- Top 500 largest private enterprises in Vietnam (VNR 500)
- Top 150 fastest growing enterprises in Vietnam (Fast 500)
- Top 10 esteemed real estate investors



# BOARD OF DIRECTORS



#### MR, LUONG TRI THIN - CHAIRMAN CUM GENERAL DIRECTOR

Mr. Luong Tri Thin is currently the Chairman cum General Director of Dat Xanh Real Estate Services and Construction Joint Stock Company. In 2003, he founded Dat Xanh Real Estate Services and Construction Limited Company, the predecessor of Dat Xanh Group.

With more than 20 years of management experience and courageous decisions, foresight and ability to catch business opportunities, he turned Dat Xanh into a prestige and strong real estate brand asit is. Over the past decade, he has been responsible for directing vision, strategic management as well as directing and direct management to help Dat Xanh Group overcome markets turbulence and head for success.

Regarded as a knowledgeable expert having a flair for financial and real estate markets, Mr. Luong Tri Thin is not only a good manager with a strategic vision, but also a symbol of passion for work, great ambition, and undying determination.



# MR. NGUYEN KHANH HUNG - MEMBERS OF THE BOARD CUM DEPUTY GENERAL DIRECTOR OF SYSTEM DEVELOPMENT

Mr. Nguyen Khanh Hung has over 15 years of experience in real estate business and great market knowledge. Staying with Dat Xanh from the early days of establishment, as Deputy General Director of System Development, he has made important contributions to the research, development and improvement of Dat Xanh development strategies.

Mr. Nguyen Khanh Hung is one of the executive board members who have wide knowledge and a lot of experience on markets, products and close relationships with partners and especially the ability to grasp market trends, to understand customer psychology.



#### MR. BUI NGOC DUC - DEPUTY GENERAL DIRECTOR OF PRO-JECTS DEVELOPMENT

Mr. Bui Ngoc Duc is currently the Deputy General Director of Project Development, responsible for the managment of Dat Xanh Group's project development activities. He graduated from University of Architecture Ho Chi Minh City, Construction Engineering Falcuty, having a degree in Business Administration (MBA) from the Open University of Malaysia.

He has over 20 years of experience in management and construction of large scale projects. He has managed and participated in the development of large scale projects, which developed by large international corporations in Singapore, Australia, Korea and Indonesia. Mr. Bui Ngoc Duc has made important contributions to Dat Xanh in designing and implementing projects, building relationships with strategic partners, suppliers and consultants who have been working with Dat Xanh.



#### MR. TRAN CONG LUAN - DEPUTY GENERAL DIRECTOR OF SOUTH INVESTMENT

Mr. Tran Cong Luan holds a Bachelor of Economics, a Bachelor of Laws, a Master in Economic Planning and Investment - University of Economics, Ho Chi Minh City. He got his appraiser license from Ministry of Finance and his Auctioneer lisence from Ministry of Justice.

Mr. Luan has nearly 15 years of practical experience in price appraisal, project appraisal, corporate valuation, business structure, investment opportunity evaluation of real estate projects. Joined in Dat Xanh since 2010, he has directly promoted and negotiated several major strategic projects and made important contributions in creating the major portfolios, maintaining the continuity of service, especially of the projects in Ho Chi Minh.



# MR. NGUYEN TRUONG SON - DEPUTY GENERAL DIRECTOR OF NORTH AND CENTRAL INVES-MENT

Mr. Nguyen Truong Son graduated with a degree in Business Administration from Hanoi Trade University and MBA from Maastricht School in the Netherlands. He has over 15 years of practical experience in analysis, appraisal and investment in real estate development. He joined Dat Xanh in 2011 and has held various management positions. At the present, Mr. Son is holding the position of Deputy General Director of North and Central Investment.

During his working years in Dat Xanh, with practical experience and sharp thinking, he has made important contributions to Dat Xanh in investment strategy and market expansion in the North and Central of Vietnam..



### MS, DO THI THAI DEPUTY GENERAL DIRECTOR OF OPERATION

Ms. Do Thi Thai joined the Company in 2004 and as the Chief Accountant, responsible for managing all accounting activities of the Company and all members of the Group.

With a high level of professionalism, responsibility and more than 15 years of practical experience in accounting, she has devoted herself to tirelessly contributing to build a stronger accounting system for the Group, which strongly supports the management, information disclosure and reporting to state agencies. Ms. Thai is holding the position of Deputy General Director of Operation at Dat Xanh



#### MR, NGUYEN MINH KHANG -ACTING DEPUTY GENERAL DIRECTOR OF CONSTRUCTION

Mr. Nguyen Minh Khang is currently the Acting Deputy General Director of Construction, responsible for managing project development of Dat Xanh Group.

He graduated from Polytechnics University of Ho Chi Minh City with a degree in Construction; he also obtained a Master in Business Administration from the University of HELP – Malaysia, a doctoral degree in Organization Management from University of AIU-USA, Malaysia.

He has over 18 years of experience in management and construction of large scale projects, among which are: VII Group of Australia, Daewon Group of Korea, etc. During his time at Dat Xanh Group, Mr. Nguyen Minh Khang has made important contributions to Dat Xanh in designing and implementing projects, building good relationships with strategic partners and suppliers who have been working alongside Dat Xanh.























#### Service

Our dedicated and experienced professionals shall comfort and please Dat Xanh's customers.

Creative solutions: Dat Xanh's solutions are profoundly analyzed to settle and handle the obstacles in fast manner and satisfy your highest demands.

Technological pioneer: We utilize the technologies and Internet in the global-scale marketing and business activities.

We add extra values for the customers and investors. Not only providing the real estates, Dat Xanh also makes our customers secure and proud of owning the products from Dat Xanh.

# A CREATIVE ENTERPRISES

With a prompt and sensible strategic vision, Dat Xanh has created a whole new sales process as well as innovative marketing breakthroughs. Every project distributed by Dat Xanh holds a good name. The company's intensive sales days attract thousands of customers and create powerful effects on the market. Dat Xanh is gradually taking over the task of marketing and distribution of real estate, which has been the cutting edge of foreign companies.

Dat Xanh is one of the pioneers in information transparency of real estate products. The entire process of project implementation and sales is closely monitored. Its staff have the knowledge and enthusiasm to continuously improve their professional skills through special training. Dat Xanh's business model and method are creative, scientific, prestige-centered; which provide quality products that meet the needs of customers and markets. Dat Xanh has been recognized one of the most prestigious real estate enterprises in Vietnam.

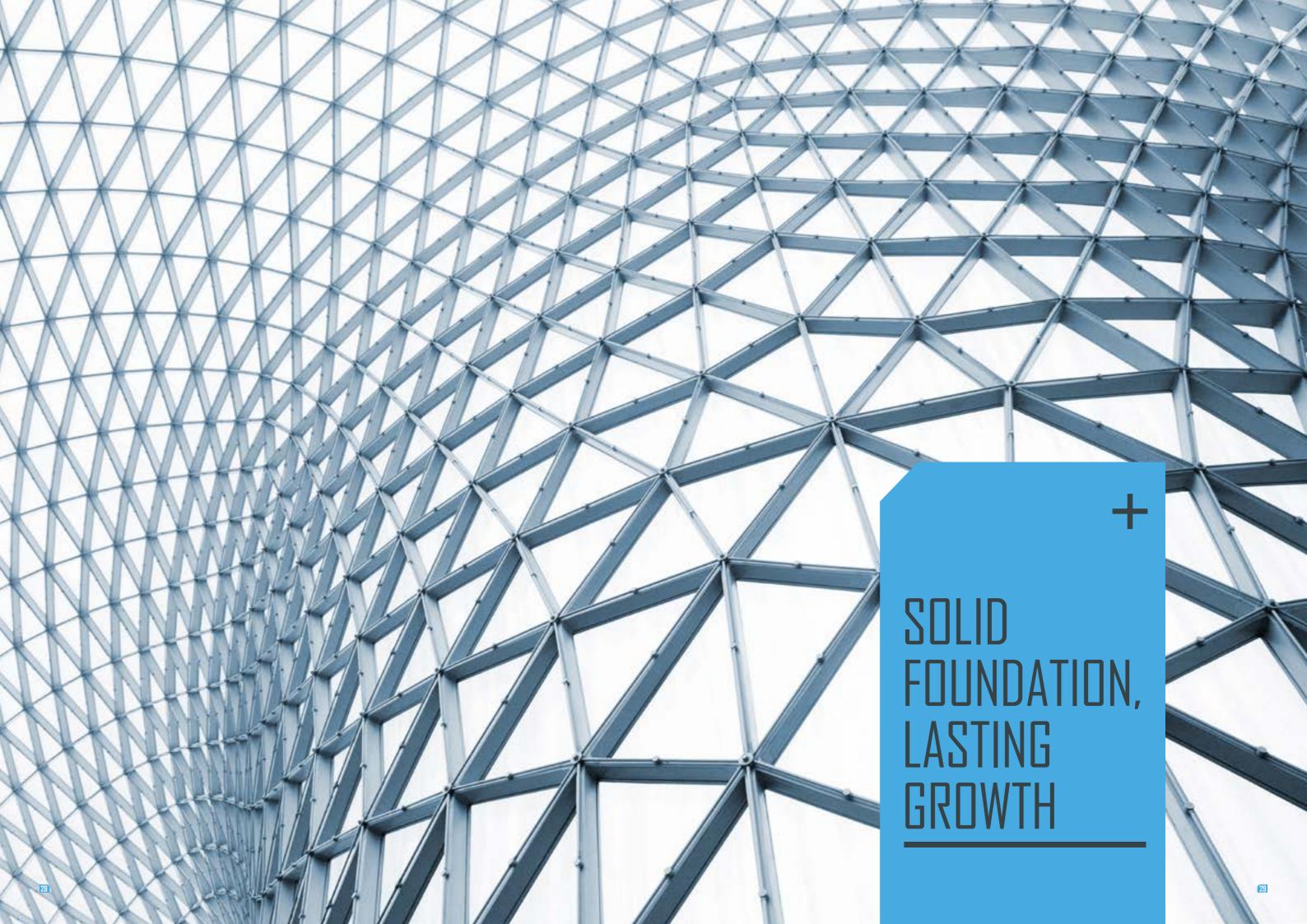
# MEMBER COMPANIES

- Ha Thuan Hung Construction Trade Service LTD company
- Long Kim Phat Real estate construction JSC
- Dat Xanh Mien Nam Investment and Services JSC
- Dat Xanh Dong Nam Bo Services and Investment JSC
- Dat Xanh Mien Bac Services and Real Estate JSC
- Dat Xanh Mien Trung JSC
- ECI Construction JSC
- Mekong Delta Real Estate JSC
- Long Dien Group (LDG)
- Xuan Dinh Investment Construction Trade LTD company
- Agriculture Printing Co., JSC
- Vicco Saigon JSC
- Sai Gon Riverside Company
- Vidoland Company
- Petro Thang Long Company
- Dat Xanh Mekong Company
- Dat Xanh Hoi An Limited Company

# AGENTS - COLLABORATIORS

At the present, Dat Xanh Group owns more than 200 agents and partners, contributing in the distribution of thousands of products to customers across the country. Especially, with the establishment of G5 Union - the strongest real estate union in Vietnam - Dat Xanh has been operating countrywide and became the largest real estate distributor in Vietnam.

With more than 10,000 collaborators who are professional real estate consultants, Dat Xanh continues to pioneering in technology application in business activities to get ready for international integration and consolidation of Dat Xanh's strength in distribution.





# TRAINING AND DEVELOPMENT

Training and development are key mottoes of Dat Xanh to facilitate employees to promote individual maximum potential and career orientation, facilitate staff to increasingly develop themselves and become future leaders.

The training consists of team development program to build successor force, a program continuously upgrading skills and knowledge for leaders team, sales staff training program by levels: salesman, sales specialist, team leaders and managers

At Dat Xanh, training is a mandatory task for managers at all levels. Every manager is responsible for building advanced professional training materials for their staff as well as training their successors

The training need to be done on a monthly and quarterly basis to create a learning culture that deeply influences all Dat Xanh's members, thereby improving the quality and capacity of the workforce to get ready for implementing the Group's strategic objectives.

# BENEFICIAL

Dat Xanh is one of the companies with the best welfare system in the market.

- Health care insurance and 24/24 accident insurance for employees.
- Education promotion for children of managerial staff, employees.
- Travel program for employees and relatives.
- Annual general medical examination for employees.
- Policy of taking care of employees' lives: Gifts for birthday, Lunar New Year, Mid-autumn Festival, International Women's Day, Wedding, visits...
- Weekly free sports services for employees to exchange as well as do exercise
- Manangement staff receive discount when buying houses: Up to 20%.
   Management staff pay in advance 50% of the value of the house under construction progress, the remaining 50% can be paid by installments within 5 years without interest









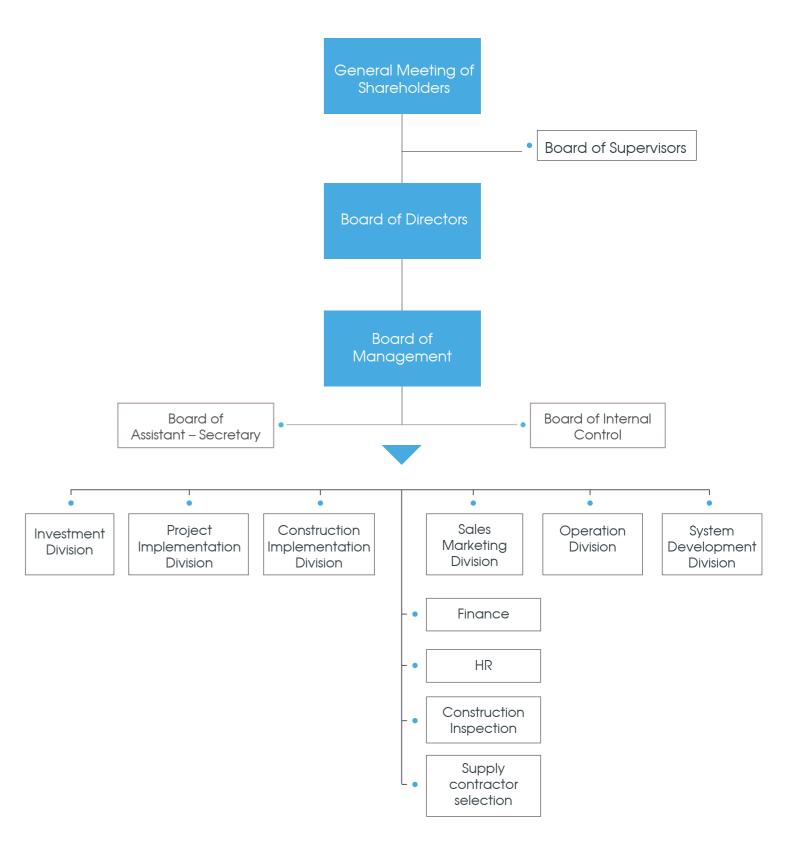


# TECHNOLOGY APPLICATION

Dat Xanh constantly improves and develops the system through applying technology to support the operation and management in a convenient and professional way. Modern softwares and standards are being developed and used in the Group:

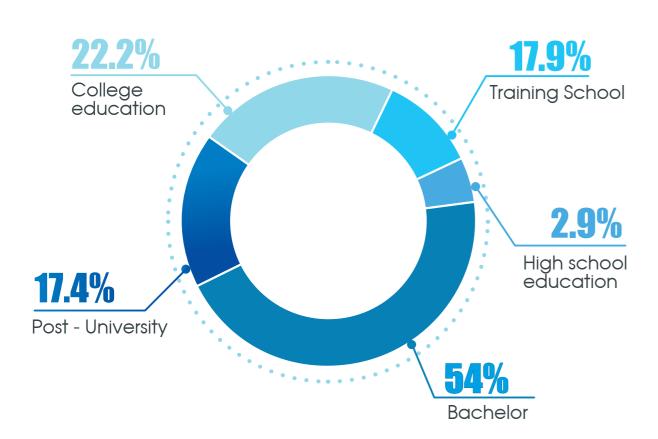
- ERP software in business management
  - Project Progress Management Module
  - CRM module
  - Accounting Finance Module
  - Building database of real estate projects in Vietnam
  - Product Hand-over Management Module
  - Human Resource Management Module
  - Customer Care module Support Call Center.
  - Digital Approval Module.
  - KPI Management Module
- Server infrastructure is HA guaranteed by Cluster, Mirror solutions
- Building a multi-layer firewall system
- Standardizing the environment and switches

# CORPORATE GOVERMANCE MODEL



# HUMAN RESOUCES

# 2000 employees





Dat Xanh converges thousands of dedicated and effective working employee, who are have been trained at prestigious domestic and foreign universities, as well as through real estate in-depth training courses organized by Dat Xanh.

Employees of Dat Xanh are professional, dynamic, creative, progressive and caring to customers. They are professional to work in competitive environment with international standards.

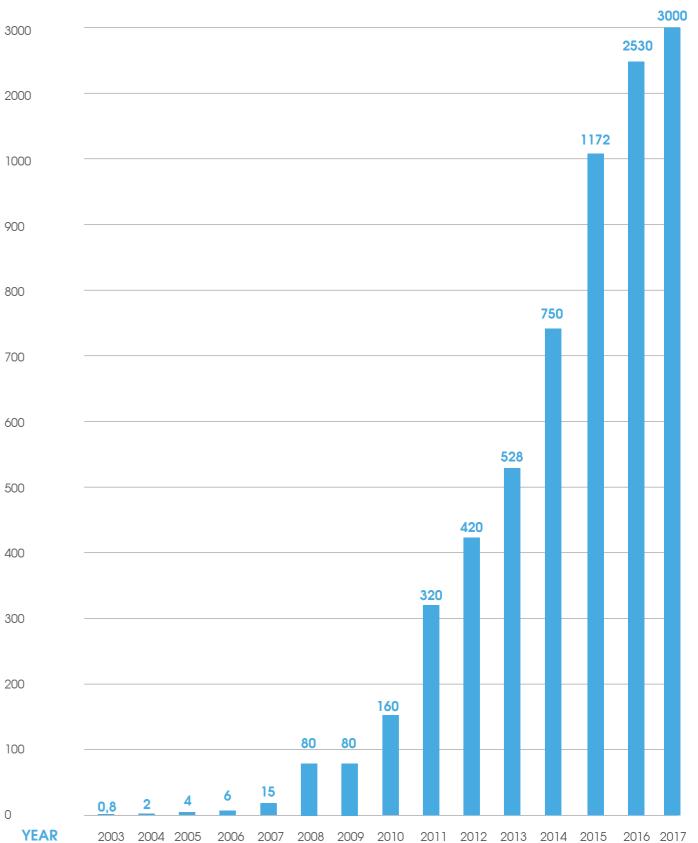
With policies favorable for talents, Dat Xanh is growing the workforce in both quantity and quality based on development scale.

Executive Board and all employees of Dat Xanh always uphold industriousness, peer-learning, upgrading professional skills and knowledge in reality as well as obtain experience through professional training courses organized by the Group.

# Charter capital +3.000 billion vnd Total assets +10,029<sub>billion vnd</sub>

#### **CHARTER CAPITAL**













#### COMPLETED AND UNDER DEVELOPMENT

No.	Name of project	Location	Land area (sm)	Gross Floor area (sm)	Project scale	Total invesment capital
1	Sunview 1-2	Thu Duc District, HCMC	16,000	47,768	2 towers, 15 floors + ground + 1 mezzanine + basement, 448 apartments	450 billion
2	Phu Gia Hung	Go Vap District, HCMC	4,533.1	23,562.2	1 tower, 14 floors+ 1 mezzanine + 1 basement, 234 apartments	130 billion
3	Sunview Town	Thu Duc District, HCMC	36,697	146,991.17	4 towers, 18 floors, 1.603 apartments	1,293 billion
4	Opal Riverside	Thu Duc District, HCMC	20,096.5	68,512	3 towers, 20 floors, 626 apartments	971,9 billion
5	Opal Garden	Thu Duc District, HCMC	8,219.8	48.278	4 towers, 15 floors, 373 apartments	563 billion
6	Opal Skyview	Thu Duc District, HCMC	2,400	20,280	15 floors, 1 block including shop house, 2BDR/3BDR apartment, officetel and duplex	296 billion
7	Opal Tower	Thu Duc District, HCMC	4,945	37,085	2 towers, 20 floors, 329 apartments	625 billion
8	Opal Plaza	District 2, HCMC	11,497	93,011	4 towers, 22 floors, 575 apartments	1,385 billion
9	Opal Riverview	Thu Duc District, HCMC	13,219.5	52,367	3 towers, 15 floors, 546 apartments	1,227 billion
10	Luxcity	District 7, HCMC	7,480.6	54,393	19 floors, 14 floors, 434 apartments, 96 officetels	911 billion
11	Lux Garden	District 7, HCMC	9,121.2	59,288	2 towers, 27 floors, 500 apartments	975 billion
12	Lux Riverview	District 7, HCMC	8,526	75,472	3 towers, 25 floors, 690 apartments	865 billion
13	Lux Star	District 7, HCMC	11,502.5	76,550	2 Block, 25 floors, 670 apartments	938 billion
14	Cara Riverview	District 8, HCMC	3,415	23,173	1 towers, 21 floors, 238 apartments	238 billion
15	Auris City	District 8, HCMC	8 <i>,</i> 770	53,174	2 towers, 22 floors, 540 apartments	697 billion
16	Gem Riverside	District 2, HCMC	67,142	379,668	11 tower, 35 floors, 3,100 apartments	5,240 billion
17	Opal Premium	Thu Duc District, HCMC	67,221	292,838	10 tower, 25 floors, 2,630 apartments	4,247 billion
18	Opal Ocean View	Duy Xuyen, Quang Nam	1,850,000		commercial service, tourism area	4,600 billion

#### COMPLETED AND UNDER DEVELOPMENT

No.	Name of project	Location	Land area (sm)	Gross Floor area (sm)	Project scale	Total invesment capital
19	Opal City	District 9, HCMC	62,629	269,115	8 blocks, 25 floors, 2,150 apartments	3.538 billion
20	The Palm City	District 9, HCMC	74,000	59,115	Semi-detached house: 61 units     Villa: 166 units	812 billion
21	Marina	Son Tra, Da Nang	20,130	16,936	73 land lots	50 billion
22	Hòa Minh 5	Linh Chieu, Da Nang	52,924	42,340	229 land lots	130 billion
23	Gold Hill	Dong Nai	271,100	167,000	1,264 lots of duplex villas, detached villas, compound of house and garden, semi- detached houses	360 billion
24	The Viva City	Giang Dien, Trang Bom, Dong Nai	117 ha	56,6 ha	2,024 villas and townhouses, divided into 9 zones (Garnet, Olivine, Agate, Shappire, Pearl, Beryl, Diamond, Topaz, Ruby)	1,093 billion
25	Sakura Valley	Giang Dien, Trang Bom, Dong Nai	376,355	169,155	752 lots of semi-detached houses and villas	350 billion
26	Khu Biệt Thự Sinh Thái Giang Điền	Giang Dien, Trang Bom, Dong Nai	42 ha	192,501	4-star tourism site of hotels and retaurants	422 billion
27	Grand World	Bai Dai, Phu Quoc	851,096	433,092	<ul> <li>Villa: 182.355 m²</li> <li>Bungalow and Hotel: 68.575 m²</li> </ul>	7,500 billion
28	Hội An Luxury Village	Hoi An	258,000	103,200	334 villas and a 5-star hotel	325 billion
29	Suối Mơ	Dong Nai	306,000		150.000 m2 lake, waterfall; 270.000 m2 green are, residential area, playground	110 billion
30	Pearl Island	Ben Cat, Binh Duong	402,500	161,000	Villa, Semi-detached house	580 billion
31	Moon River	Thuan An, Binh Duong	10,655	68,187	1 tower, 17 floors	653 billion
32	Tan Thinh	Dong Nai	233.489	124.823	Villa, Semi-detached house	214 billion
33	Phuoc Tan	Bien Hoa, Dong Nai	178.737	110.717	Villa, Semi-detached house	200 billion
34	Sai Dong	Ha Noi	10,015	48,201	25 floors, 21 apartments	849,697 billion

#### CO - INVESTMENT PROJECTS

No.	Name of project	Location	Land area (sm)	Gross Floor area (sm)	Project scale	Total invesment capital
1	Topaz Garden	Tan Phu, HCMC	1.915,8	41.459,5	416 units	50 billion
2	Topaz City	District 8, HCMC	20.434,6	8.176,07	6 towers, 26-22-18 floors, 1,462 units	115 billion
3	Square Plaza	District 8, HCMC	4.000	23.000	245 units	250 billion
4	Saigonres Nguyen Xi	Binh Thanh, HCMC	11.446	4.584	2 towers, 20 floors, 749 apartments	81 billion
5	4s Linh Dong	Thu Duc District, HCMC	29.000	6.800	1.116 units	889 billion
6	Dat Gia Residence	Thu Duc District, HCMC	27.823	7.998,1	646 units	503 billion
7	Golden West	Thanh Xuan, Ha Noi	8.777	86.972	816 units	400 billion
8	My Son Tower	Thanh Xuan, Ha Noi	5.012	65.000	350 units	535 billion
9	Hoang Van Thu	Hoang Mai, Ha Noi	21.023	122.604	1.350 units	432 billion

#### CO - INVESTMENT PROJECTS

No.	Name of project	Location	Land area (sm)	Gross Floor area (sm)	Project scale	Total invesment capital
10	Five Star	Thanh Xuan, Ha Noi	12.530	139.196	1.200 units	400 billion
11	Green City	Dien Ngoc, Quang Nam	101.544	81.243	387 land lots	20 billion
12	Viet Phat	Tan Phu, HCMC	5.575,9	41.459	407 units	25 billion
13	Hateco 6	South Tu Liem, Ha Noi	34.812	148.578	3 towers, 25 floors, 1.320 apartments	70 billion
14	Hai Phat Plaza	South Tu Liem, Ha Noi	35.889	93.571	28 floors 294 apartments	20 billion
15	360 Giai Phong	Thanh Xuan, Ha Noi	31.872	219.000	844 units, 104 lots, villas	1.083 billion
16	Paragon	Cau Giay, Ha Noi	8.200	114.000	504 units	103 billion
17	Nghia Do	North Tu Liem, Ha Noi	81.500	105.560	416 units, 31 graden houses, 26 villas	40 billion

## **SUNVIEW TOWN**

- Location: Thu Duc district, HCMC,
- Land area: 36,692 sm
- Gross foor area: 146,991.17 sm
- Project scale: 4 towers
  - Number of floors: 18
  - Number of apartments: 1,603
- Total investment capital: 1.293 billion





# PHU GIA HUNG

- Location: Go Vap district, HCMC,
- Land area: 4,533.1 sm
- Gross floor area: 23,562.2 sm
- Project scale: 1 tower
  - Number of floors: 14 + 1 mezzanine + 1 basement
  - Number of apartments: 234
- Total investment capital: 130 billion



# SUNVIEW 1 - 2

- Location: Thu Duc district, HCMC,
- Land area: 16,000 sm
- Gross Floor area: 47,768 sm
- Project scale: 2 towers
  - \_ Number of floors: 15 + ground + 1 mezzanine + basement
  - \_ Number of apartments: 448
- Total investmentcapital: 450 billion







## **OPAL RIVERSIDE**

- Location: Thu Duc district, HCMC,
- Land area: 20,096.5 sm
- Gross floor area: 68,512 sm
- Project scale: 3 towers
  - Number of floors: 20
  - Number of apartments: 626
- Total investment capital: 971.9 billion

59

# **OPAL GARDEN**

- Location: Thu Duc district, HCMC,
- Land area: 8,219.8 sm
- Gross floor area: 48,278 sm
- Project scale: 4 towers
  - Number of floors: 15
  - Number of apartments: 373
- Total investment capital: 563 billion









## **OPAL SKYVIEW**

- Location: Thu Duc district, HCMC,
- Land area: 2,400 sm
- Gross floor area: 20,280 sm
- Project scale: 1 block including shop house, 15 floors, 2BDR/3BDR apartment, officetel and duplex
- Total investment capital: 296 billion

# **OPAL TOWER**

- Location: Thu Duc district, HCMC,
- Land area: 4,945 sm
- Gross floor area: 37,085 sm
- Project scale: 2 tower
  - Number of floors: 20
  - Number of apartments: 329
- Total investment capital: 625 billion





# **OPAL PLAZA**

- Location: District 2, HCMC,
- Land area: 11,497 sm
- Gross floor area: 93,011 sm
- Project scale: 4 towers, 22 floors, 575 units
- Total investment capital: 1,310 billion





# **OPAL CITY**

- Location: District 9, HCMC,
- Land area: 62,629 sm
- Gross floor area: 269,115 sm
- Project scale: 8 towers
  - Number of floors: 25
  - Number of apartments: 2,150
- Total investment capital: 3,538 billion









### LUXCITY

- Location: District 7, HCMC,
- Land area: 7,480.6 sm
- Gross floor area: 54,393 sm
- Project scale: 3 towers
  - Number of apartment floors: 19
  - Number of office floors: 14
  - Number of apartments: 434
  - Number of officetel: 96
- Total investment capital: 911 billion



# **LUX GARDEN**

- Location: District 7, HCMC,
- Land area: 9,121.2 sm
- Gross floor area: 59,288 sm
- Project scale: 2 towers
  - Number of floors: 27
  - Number of apartments: 500
- Total investment capital: 730 billion

# **LUX RIVERVIEW**

- Location: District 7, HCMC,
- Land area: 8,526 sm
- Gross floor area: 75,472 sm
- Project scale: 3 towers
  - Number of floors: 25
  - Number of apartments: 690
- Total investment capital: 865 billion











# **LUX STAR**

- Location: District 7, HCMC,
- Land area: 11,502.5 sm
- Gross floor area: 76,550 sm
- Project scale: 2 towers
  - Number of floors: 25
  - Number of apartments: 670
- Total investment capital: 938 billion





# **CARA RIVERVIEW**

- Location: District 8, HCMC,
- Land area: 3,415 sm
- Gross floor area: 23,173 sm
- Project scale: 1 towers
  - Number of floors: 21
  - Number of apartments: 238
- Total investment capital: 238 billion



# **AURIS CITY**

- Location: District 8, HCMC,
- Land area: 8,770 sm
- Gross floor area: 53,174 sm
- Project scale: 2 towers
  - Number of floors: 22
  - Number of apartments: 540
- Total investment capital: 697 billion

Iofal Investment capital: 69/ b



# **GEM RIVERSIDE**

Location: District 2, HCMC,

Land area: 67,142 sm

Gross floor area: 379,668 sm

Project scale: 08 towers

- Number of floors: 35

- Number of apartments: 3.100

• Total investment capital: 5.240 billion



### THE PALM CITY

- Location: District 9, HCMC,
- Land area: 74,400 sm
- Gross floor area: 59,115 sm
- Project scale:
  - Semi-detached house: 61
  - Villa: 166
- Total investment capital: 812 billion









- Location: Dong Nai
- Land area: 271,100 sm
- Gross floor area: 167,000 sm
- Project scale: 1,264 lots of duplex villas, detached villas, compound of house and garden, semi-detached houses
- Total investment capital: 360 billion







# THE VIVA CITY

- Location: Giang Dien, Trang Bom, Dong Nai
- Land area: 117 ha
- Gross floor area: 56,6 ha
- Urban service area: 8 ha
- Green area, sports facilities: 15 ha
- Internal traffic area: 29 ha
- Project scale: 2,024 villas and townhouses, divided into 9 zones (Garnet, Olivine, Agate, Shappire, Pearl, Beryl, Diamond, Topaz, Ruby)
- Total investment capital: 1,093 billion



# **SAKURA VALLEY**

- Location: Giang Dien, Trang Bom, Dong Nai
- Land area: 376,355 sm
- Gross floor area: 169,155 sm
- Public area: 207,199.1 sm
- Project scale: 752 lots of semi-detached houses and villas
- Total investment capital: 350 billion



# GIANG DIEN WATERFALL ECO RESORT

- Location: Giang Dien, Trang Bom, Dong Nai
- Total area: 42 ha
- Urban green area: 59,874.1 sm
- Traffic land: 139,071.4 sm
- Public construction land: 21,901.4 sm
- Commercial land for schools: 22,432.4 sm
- Total investment capital: 422 billion









# **GRAND WORLD**

- Location: Bai Dai, Phu Quoc
- Land area: 851,096 sm
- Grossfloor area: 433,092 sm
- Project scale:
  - Villa: 182.355 sm
  - Bungalow and Hotel: 68,575 sm
- Total invested capital: 7,500 billion



### SUOI MO

- Location: Dong Nai
- Land area: 306,000 sm
- Project scale: 150,000 sm lake, waterfall; 270,000 sm green area,
  - residential area, playground
    Total invested capital: 110 billion



### **PEARL ISLAND**

Location: Ben Cat, Bình Dương

Land area: 402,500 sm
Floor area: 161,000 sm

Project scale: Villas, semi-detached houses

Total investment capital: 580 billion



### **MOON RIVER**

- Location: Thuan An, Binh Duong
- Land area: 10,655 sm
- Gross floor area: 68,187 sm
- Project scale: 1 towers, 17
- Total investment capital: 653 billion



### **TAN THINH**

- Location: Dong Nai
- Land area: 233,489 sm
- Gross floor area: 124,823 sm
- Project scale: Villas, semi-detached houses
- Total investment capital: 214 billion



### PHUOC TAN

- Location: Bien Hoa, Dong Nai
- Land area: 178,737 sm
- Gross floor area: 110,717 sm
- Project scale: Villas, semi-detached houses
- Total investment capital: 200 billion.



# OPAL OCEAN VIEW

- Location: Duy Hai commune, Duy Xuyen district, Quang Nam province
- Total area: 185 hectares
- Type of investment: commercial service, tourism are
- Total investment: 4,600 billion dongs



























As a leading brand in the Vietnam real estate market, Dat Xanh Group is always appreciated for its competence and business reputation. With the goal of becoming a multi-disciplinary, multi-ownership and multinational Group, Dat Xanh desires to associate with all partners having the same development strategy based on sustainable cooperation towards development.

Dat Xanh Group has become a reliable partner of significant companies, leading groups in numerous sectors, both domestically and internationally. Among which we can name Investors of real estate projects; Financial institutions; Construction, Service; Construction materials; Management; Technology companies, etc.























Supporting to remedy the aftermath of storm no 10 - Quang Binh

# TOWARDS THE COMMUNITY -IN LINE WITH CORPORATE SOCIAL RESPONSIBILITY

Bonding and sharing with the community has been an important motto in all activities of Dat Xanh from establishment. Therefore, in more than a decade since establishment and through development, besides building a strong Dat Xanh as well as creating an ideal environment for people to develop their careers in real estate, Dat Xanh always highlights the tasks of Corporate Social Responsibility towards a better life. This is a good culture that all employees of Dat Xanh are whole-heartedly aiming at and implement in order to contribute a part to reduction of difficulties and bringing smiles to the society and community.



Visiting and giving presents to orphanage of Bo De pagoda -Binh Duona



Visiting and giving presents to children at Children's hospital - HCMC



Visiting and giving presents to Center for orphans in Ngu Hanh Son District - Danang



Visiting and giving presents to Thanh Loc Visiting and giving presents to Binh center for the elderly, District 12 - HCMC Duong's orphans





Visiting and giving presents to children at HCMC oncology hospital



Visiting and giving presents to orphans of Phan Sinh house - HCMC



Doing charity vocational center at Nau Hanh Son District - Danana



Building houses of charity at Thu Duc District - HCMC



Sunview Town educational promotion fund - HCMC



100 million dongs to Sunview Town educational promotion fund, Thu Duc District, HCMC



Tập đoàn Đất Xanh tham gia tặng quà cứu trợ đồng bào miền trung lũ lụt 2016



Scholarships to Educational promotion Thu Duc scholarships - HCMC association in Dong Nai and Fatherland Front of Trang Bom - Dong Nai





Giving aid to those flood victims in

Top 500 largest private enterprise in Vietnam (VNR 500)

Top 150 fastest growing businesses in Vietnam (Fast 500)

Top 10 esteemed real estate investors

Certificate of Merit from HCMC Department of Construction

Acknowledged as a listed company that meets information disclosure standard

#### 2016

Top 50 most effective companies in Vietnam

Merit of Vietnam's Real Estate Association

Top 5 companies with the best consultation and brokerage services in 2016

(voted by Vietnam Report Assessment JSC- Vietnam Report)

Vietnam Gold Star Award 2015

Vietnam's 50 Best Performing Companies

Certificate "Top 10 real estate developers in Vietnam"

Certificate "Famous brand name in Asia - Pacific economic integration" – 2015

Certificate "Capacity assessment of business operation in 2014".

Award "Enterprise with sustainable development 2014".

Award "Green Trust".

Award "Top 50 best listed enterprises in Vietnam" voted by Forbes magazine.

Award "Outstanding young entrepreneur 2014".

Chairman of BOD cum CEO of Dat Xanh Group was honored in Top 10 Vietnam Red Star in 2014.

Merit from the Prime Minister.

"Sunview Town" project by Dat Xanh was voted as "Top 3 best apartment buildings in Vietnam" (announced by South East Asia Property Awards 2014) voted by Property Report - Asian leading real estate magazine. Fast 500 - "500 fastest growing enterprises in Vietnam in 2013".

"Vietnam Gold Star Award 2013" of Vietnam's young entrepreneurs association.

Merit from Minister of Construction.

Merit from Vietnam's Real Estate Association.

#### 2012

"Qualified and reliable brand 2012" - Award by Vietnam Enterprise Network.

Outstanding young entrepreneur of HCMC.

Talented young entrepreneur in the award "Top 100 enterpreneur style".

### 2011

"The Brand in Construction - Real Estate" Gold Cup.

"Vietnam Gold Star Award 2011" of Vietnam's Young Entrepreneur Association.

"Aesthetic booth, Impressive Layout, Large scale" Award by Vietbuild.

"Saigon's typical enterprise" title granted by HCMC People's Committee.

"The Brand in Construction - Real Estate" Gold Cup

"Vietnam Gold Star Award 2010" of Vietnam's young entrepreneur association.

Merit by Chairman of HCMC People's Committee

"Typical sales of Real Estate Trading" Award by Vietnam's Real Estate Association.

"Typical Real Estate Trading" Gold Award by Vietnam's Real Estate Association

"Qualified and reliable brand name" – Award by Vietnam's Enterprise Network. Top 500 brands in Vietnam - Vietnam's Brand magazine.

116

"Vietnam's qualified and reliable enterprise" - Vietnam Enterprise Network.

"The Brand of Construction - Real estate sector" - Gold Cup by VietBuild 2007,

"Products of Vietnam's Brand into WTO 2007 - Dat Xanh Real Estate Brand" - Gold Cup, Vietnam's brand.

Dat Xanh has been incessantly making efforts in all circumstances to affirm and enhance the postition in the Vietnam real estate market, winning the trust of customers as well as partners.

The prestigious awards and certificates appreciation of incessant efforts and sustainable developments of Dat Xanh Group.



- (1) Certificate of Merit from HCMC Department of Construction
- Top 500 largest private enterprises in Vietnam
- Being acknowledged as a listed company meeting the standards of disclosure
- (4) Merit of Prime Minister
- (5) Top 100 fastest growing companies (FAST500)
- "Top 50 best listed enterprises in Vietnam" voted by Forbes magazine
- Chairman of BOD, cum CEO of Dat Xanh Group was honored in Top 10 Vietnam Red Star in 2014
- Certificate "Top 10 real estate developers in Vietnam" (9) Merit from Minister of Construction
- (10) Merit from Vietnam's Real Estate Association
- (11) Certificate of Merit from HCMC People's Committee (2011)
- (12) Enterprise with sustainable development 2014
- (13) Typical Real Estate Trading" Gold Award by Vietnam's Real Estate Association
- (14) The Brand in Construction Real Estate Gold Cup
- (15) Products of Vietnam's Brand into WTO 2007 Dat Xanh Real Estate Brand" Gold Cup, Vietnam's brand.
- (16) Brand name in Construction Gold Cup (17) Outstanding young entrepreneur of HCMC
- (18) Qualified and reliable brand 2012
- (19) Talented young entrepreneur in the award "Top 100 enterpreneur style
- (20) "Aesthetic booth, Impressive Layout, Large scale" Award by Vietbuild
- (21) "Vietnam Gold Star Award 2013" of Vietnam's young entrepreneurs association (22) "Vietnam Gold Star Award 2011" of Vietnam's Young Entrepreneurs Association
- (23) "Qualified and reliable brand name" Award by Vietnam's Enterprise Network



# REAL ESTATE TRADING SYSTEM

### DAT XANH GROUP REAL STATE TRADING

#### **Headquarters**

27 Dinh Bo Linh Street, Ward 24, Binh Thanh District, HCMC Phone: (08) 62525252 - Fax: (08) 6 896 2853

#### Center trading office

27 Dinh Bo Linh Street, Ward 24, Binh Thanh District, HCMC Hotline: 0964.355.355 - Fax: (08) 6 2853 896

#### Northeast trading office

616 Pham Van Dong, HBC Ward, Thu Duc District, HCMC Hotline: 0989 606 707

#### South Saigon Trading Office

542A Huynh Tan Phat, Tan Thuan Ward, District 7, HCMC Hotline: 097 888 3900

### DAT XANH REAL ESTATE TRADING OFFICE OF THE SOUTHEAST

#### **Headauarters**

Address: C1 / 17 + 18 planned housing area, Block 1, Long Binh Tan Ward, Bien Hoa City, Dong Nai Phone: 061 626 6288 Fax: 061 882 6152

#### Long Thanh Branch

Address: A4 - 6 Long Thanh New Urban Area, Cau Xeo Hamlet, Long Thanh Town, Long Thanh District, Dong Nai Province

#### Ho Chi Minh Branch

Address: 145 Nguyen Van Dau, Ward 5, Binh Thanh District, HCMC Phone: (08) 3 5150 018

#### SOUTHERN REAL ESTATE TRADING OFFICES OF DAT XANH

### Real Estate Trading Office Of The South Area

Address: 361 Pham Hung, Binh Hung, Binh Chanh District, HCMC Phone: (08) 3 758 1157

94 Nguyen Cuu Van, Ward 17, Binh Thanh District, HCMC Hotline: 0903 009 114

### Office district 7

151 Nguyen Thi Thap Street, Tan Phu Ward, District 7, HCMC Phone: (08) 3 7718 114

105 Nguyen Cuu Van, Ward 17, Binh Thanh District, HCMC Hotline: 0903 009 114

#### Office District 9

Number 2, D3 Street, Phuoc Long B Ward, District 9, HCMC Hotline: 0933 674 114

### Cho Lon Real Estate Trading Center

162 Tran Hung Dao Street, Ward 7, District 5, Ho Chi Minh Hotline: 0903 001 770

### NORTHERN REAL ESTATE TRADING OFFICES OF DAT XANH

#### Headquarter trading office

Address: Floor 18, Center Building, No. 1 Nguyen Huy Tuong, Thanh Xuan District, Hanoi Tel: (04) 6263 8181 - Hotline: 0936 909 191

#### **Cau Giay Trading Office**

Address: 8th floor, AP Building, 58 Tran Thai Tong, Cau Giay Tel: (04) 3724 6888 - Hotline: 0942 689 191

#### **Trung Kinh Trading Office**

Address: 1st Floor, Vietnam Petroleum Institute Building, 167 Trung Kinh, Cau Giay District, Ha Noi Tel: (04) 7309 9191 - Hotline: 0943 669 191

#### Vinhomes Tradina Office

Address: 2nd Floor, Tower 1 - Times City Building, 458 Minh Khai Street, Hai Ba Trung District, Hanoi Tel: (04) 7305 9191 - Hotline: 0946 809191

### Hai Ba Trung Trading Office

Address: 9th Floor, Han Viet Tower, 203 Minh Khai Street, Hai Ba Trung District, Hanoi Tel: (04) 7306 9191 - Hotline: 0914 429 191

#### Nghe An Trading Office

Address: Room 904, Vicentra Apartments, Vinh city, Nghe Tel: 0387 300 888

Rental and leasing department Address: 10th Floor, Center Building, No. 1 Nguyen Huy Tuong, Thanh Xuan District, Ha Noi Tel: (04) 7308 9191 - Hotline: 0948 369 191

### Branch in Quana Ninh

Address: 1st Floor, D203 Shophouse, Halong Marine Plaza, Ha Lona, Quana Ninh Tel: (047) 3088 181 - Hotline 0916 987 711

### Branch in Hai Phong

Phone: 5th Floor, EG Building, 18 Tran Hung Dao, Hoang Van Thu Ward, Hong Bang District, Hai Phong Tel: (031) 7300 668 - Hotline: 0913 813 030

#### Branch in Nha Trang

Address: Floor 08, Sacombank Building, 76 Quang Trung, Nha Trang Hotline: 0901 919 789 - Email: datxanhnhatrana@dxmb.vn

#### Viethomes Real Estate Joint Stock Company

Address: Floor 12A, Viet A Tower, Lot C1B Industral zone, Duy Tan Street, Cau Giay District, Ha Noi Tel: (04) 6282 6858 - Hotline: 0966 451 673

#### Vinahomes Services and Real Estate Joint Stock Company

Address: 3rd floor, Artex Building, 172 Ngoc Khanh, Ba Dinh

Tel: (04) 3237 3833 - Hotline: 0948 125 151

### Hai Phona Nghe An NORTHERN REAL ESTATE TRADING OFFICES OF DAT XANH **DEFUCO Furniture Joint Stock Company** Address: 40A/121 Thinh Quang Alley, Dong Da District, Sai Dong Real Estate Joint Stock Company DA NANG Address: Sai Dong Street, Long Bien District, Ha Noi

### DAT XANH CENTRAL REAL ESTATE TRADING

#### **Headquarters**

Ha Noi

Tel: (04) 6661 6655

Tel: (04) 6664 1518

Address: 422, 2-9 Street, Hoa Cuong Bac Ward, Hai Chau District, Danang City Tel: (0511) 6266 266 - Fax: (0511) 6260 260

#### Center Branch

Address: 386 Dien Bien Phu, Hoa Khe Ward, Thanh Khe District, Danang City Tel: (0511) 3522 055

### North Central Office

Address: Lot A3 No. 5 Hoang Quoc Viet, An Dong Ward, Hue city Hotline: 0931 992 123





Hoang Sa



